# Lawn Chair Luminata 2019 Mondays, Wednesdays & Fridays from July 12 to September 4 Summer Series Event Report

# SUMMER SERIES AT MERIDIAN PLACE

# Mindful Mondays // Outdoor Film Screening with Barrie Thunder Classics // Friday Night Live Music Series

# **EVENT OVERVIEW:**

One of the Downtown Barrie Business Association (BIA)'s four pillars is Event Facilitator. As Event Facilitators, our responsibility is to bring people downtown - to get feet on the street. The Lawn Chair Luminata summer series draws thousands of visitors from all over the region over a three month span. Lawn Chair Luminata begins after two of Downtown Barrie (BIA)'s larger weekend festivals (Promenade Days and the Craft Beer & BBQ Festival) and is intended to keep the momentum moving of bringing people to downtown Barrie.

Now in its 12th year, Lawn Chair Luminata continues to bring a diverse range of arts and entertainment to Barrie's beautiful downtown. This artistic collaboration of yoga, music, film and more takes place at Meridian Place and Heritage Park.

New this year was the integration of Mindful Mondays with BLISS Ann Green Yoga. Twice each Monday, free classes on mindfulness and yoga were offered at Meridian Place. Also new this year were two bonus live music shows - one that featured the Twin City Band (a band from Harrogate, England which is the twin city to Barrie as it's the final resting place of Sir Robert Barrie).

#### PARTNERS:

- BLiSS Ann Green Yoga
- Barrie Film Festival
- Hey Bear Productions
- Barrie Thunder Classics
- Meridian Credit Union

#### NEW IN 2019:

- Mindful Mondays with BLiSS Ann Green Yoga
- Bonus live music shows at Meridian Place
- Maple Leaf Foods Top Dog

#### MINDFUL MONDAYS

Six Mondays with a 12:15pm mindfulness class and a 7pm yoga class. Average of 20 attendees at each class. **TOTAL:** ~240

# OUTDOOR FILM SCREENINGS

Featured Films:	Approx. Attendance:
The Kid Who Would be King	700
Mary Poppins Returns	750
<ul> <li>Gordon Lightfoot: If You Could Read My Mind</li> </ul>	900
Home Alone	700
<ul> <li>Star Wars Episode IV: A New Hope</li> </ul>	900
Finding Nemo	700
Bumblebee	750
• How to Train Your Dragon 3: The Hidden World	850
<ul> <li>Spider-Man: Into the Spider-Verse</li> </ul>	850
• 2019 World Tour Paddling Film Festival	500
TOTAL:	~7600

# FRIDAY NIGHT LIVE MUSIC SERIES

Featured Musicians:Approx. Attendance:Bonus Show: Twin City Band500Bonus Show: Skyliners Big Band500Samantha Martin & Delta Sugar700Coldjack750Devin Cuddy Band700 (with rainy weather, too!)Skye Wallace850Johnson Crook900Ariana Gillis1000TOTAL:	FRIDAT NIGHT LIVE MUSIC SERIES		
<ul> <li>Bonus Show: Skyliners Big Band</li> <li>Samantha Martin &amp; Delta Sugar</li> <li>Coldjack</li> <li>Devin Cuddy Band</li> <li>Skye Wallace</li> <li>Johnson Crook</li> <li>Ariana Gillis</li> <li>500</li> <li></li></ul>	Featured Musicians:		Approx. Attendance:
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<ul> <li>Skye Wallace</li> <li>Johnson Crook</li> <li>Ariana Gillis</li> <li>850</li> <li>900</li> <li>1000</li> </ul>	Coldjack		750
<ul> <li>Johnson Crook</li> <li>Ariana Gillis</li> <li>900</li> <li>1000</li> </ul>	<ul> <li>Devin Cuddy Band</li> </ul>		700 (with rainy weather, too!)
• Ariana Gillis 1000	Skye Wallace		850
	<ul> <li>Johnson Crook</li> </ul>		900
TOTAL: ~5900	Ariana Gillis		1000
		TOTAL:	~5900

# ADDITIONAL FEATURED PARTICIPANTS:

- Barrie Public Library's Pop-Up Reading Club
- Hot Summer Nights with Barrie Fire

#### SUPPORTING DETAILS:

- Total Approx. Attendance: 13,740
- Christmas in July movie: Home Alone
- Friday Night Live Music Series: 50% increase from start to end

# PARTICIPANT EXPERIENCE:

"The Barrie Film Festival loves working with the Downtown Barrie Business Association (BIA) to offer free movies to families of all ages. Meridian Place has become an essential outdoor space and every Wednesday night throughout the summer is packed full of film-lovers and downtown supporters. We can't wait to get things going again for 2020!" - Claudine Benoit, Festival Director, Barrie Film Festival

# OVERHEARD AT THIS YEAR'S LAWN CHAIR LUMINATA:

"What an awesome way to bring the community together!" + "These concerts are free?!"

# STATS:

# Social Stats:

Facebook Posts: 24 Reach: 17,934 Engagements: 947 AVE: \$8967.00\*

# Twitter

Posts: 21 Reach: 20,882 Engagements: 406 AVE: \$10,441.00\*

#### Instagram

Posts: 21 Reach: 32,013 Likes: 975 Stories: 5 Story Views (Reach): 2424 AVE: \$16,006.50\*

Social Media Total Reach: 70,829 Social Media AVE: \$35,414.50\*

\*AVE calculation based on value of \$0.50 per hit as per local market valuation. This formula reflects our less-saturated local market and the organic viewership of our audience.

#### News Media Stats:

# of PRs Issued: 1
Press Release Open Rate: 43.85%\*
Publications: 6
Star Metroland Media
Barrie Today
Barrie360
Snapd

Approx. News Media Reach: 469,068 Approx. AVE of News Media: \$4,339.00\*\* # of Live Interviews: 1 (CTV Barrie) Approx. Live Interview Reach: 80,000 Radio Station Coverage: Rock 95, KoolFM Approx. Radio Reach: 127,557

\*Industry average: 22.36% (anything over 30% is considered good)

\*\*News Media AVE calculation corrected with a 2.5% standard error and a value of \$0.37 per hit as per industry standard. This formula reflects a more-saturated regional market and the inorganic viewership of the audience.

# Website Stats:

Craft Beer & BBQ Website Page Views (metrics from period June 10 to July 10):

# **EVENT HISTORY:**

Talk about how the Thunder Classics have joined up and joined forces.

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- Started out as Ribfest and evolved with the love of craft beer to become what it is now
- Talk about potential if we dropped this event move to Southshore, pull business away from downtown core, etc.



